



# Agenda Item Form

Agenda Date: April 6, 2004

Districts Affected: 3

Dept. Head/Contact Information: Enrique Acosta Jr., Procurement Analyst, (915) 541-4267

## Type of Agenda Item:

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> Resolution                                  | <input type="checkbox"/> Staffing Table Changes   | <input type="checkbox"/> Board Appointments        |
| <input type="checkbox"/> Tax Installment Agreements                  | <input type="checkbox"/> Tax Refunds              | <input type="checkbox"/> Donations                 |
| <input checked="" type="checkbox"/> RFP/ BID/ Best Value Procurement | <input type="checkbox"/> Budget Transfer          | <input type="checkbox"/> Item Placed by Citizen    |
| <input type="checkbox"/> Application for Facility Use                | <input type="checkbox"/> Bldg. Permits/Inspection | <input type="checkbox"/> Introduction of Ordinance |
| <input type="checkbox"/> Interlocal Agreements                       | <input type="checkbox"/> Contract/Lease Agreement | <input type="checkbox"/> Grant Application         |
| <input type="checkbox"/> Other _____                                 |   |  |

## Funding Source:

- ☐ General Fund  
☐ Grant (duration of funds: \_\_\_\_\_ Months)  
☒ Other Source: Airport Capital Funds

## Legal:

- ☐ Legal Review Required      Attorney Assigned (please scroll down): None      ☐ Approved      ☐ Denied

Timeline Priority:   ☐ High      ☒ Medium      ☐ Low      # of days: \_\_\_\_\_

## Why is this item necessary:

The Disabled Passenger Lift will meet an Airport need for a portable aircraft-boarding device for use by disabled passengers when terminal access is unavailable or undesirable. Additionally, because a standard wheelchair will not fit down the airplane aisle (17" wide), it is also requested that an aircraft-boarding chair be purchased for the safety and comfort of the passenger and a more fully unhindered access to aircraft. The disabled passenger lift meets all applicable ADA and FAA Advisory Circular standards.

## Explain Costs, including ongoing maintenance and operating expenditures, or Cost Savings:

\$90,444.00 in Airport Capital Funds will fund this purchase.

## Statutory or Citizen Concerns:

Not applicable.

## Departmental Concerns:

The passenger lift will provide a safe, dignified means to assist passengers with ambulatory or mobility impairments in the enplaning/deplaning of commercial aircraft at the El Paso International Airport. The passenger lift can be used when jet bridges are either unavailable or impractical for the disabled passenger. This purchase will advance and maintain the Airport's goals regarding disabled passenger safety, comfort, independent mobility and personal dignity.

\*  
DATE: March 31, 2004  
TO: Municipal Clerk  
FROM: Byron E. Johnson, C.P.M.  
Director of Purchasing x 4313  
THRU: Aurora Wells  
Clerk-Typist II ext. 4038

CITY CLERK DEPARTMENT

1 P- 2001 APR 1 PM 2 22

Please place the following item on the **CONSENT** agenda for the Council Meeting of **APRIL 6, 2004.**

Item should read as follows:

Bid No.	2004-058	600 Lbs Platform Capacity Disabled Passenger Lift
Award to:	Lift-A-Loft Corporation	
	Muncie, IN	
Item (s):	1 and O3	
Amount:	\$90,444.00	
Department:	Department of Aviation	
Funds available:	62620020-508029-41022-P500004	
Funding source:	Airport Capital Funds	
Total award:	\$90,444.00	
District (s):	3	

The Department of Aviation and the Purchasing Department recommend award as indicated to the lowest responsive offer, by definition meeting specifications, from responsible parties.

This is a fixed-price, single (one-time) purchase, for one (1) 600 Lbs Platform Capacity Disabled Passenger Lift.

There was an option of purchasing up to one hundred percent [100%] of the original contract quantities, at the same unit price, if the option is exercised within 10 months from date of award of the contract. No prompt payment discount is offered.

Contact person: Enrique Acosta, Jr., Procurement Analyst at 541-4267.

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AGENDA FOR: APRIL 6, 2004

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PROJECT: 600 Lbs Platform Capacity Disabled Passenger Lift  
 BID NO: 2004-058 DEPARTMENT: Department of Aviation  
 BUDGET NO: 62620020-508029-41022-P500004  
 FUNDING SOURCE: Airport Capital Funds  
 REPRESENTATIVE DISTRICT(S): 3

Byron E. Johnson, C.P.M.  
Director of Purchasing

# CITY OF EL PASO BID TABULATION

BID ITEM: LIFT, DISABLED PASSENGER, 600 LBS PLATFORM CAPACITY					BID # 2004-058	
BID DATE: JANUARY 14, 2004					DEPARTMENT: AVIATION	
			LIFT-A-LOFT CORPORATION MUNCIE, IN	STINAR CORPORATION ST. PAUL, MN		
ITEM	EST. QTY.	DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
1.	1 EACH	LIFT, DISABLED PASSENGER, 600 LBS PLATFORM CAPACITY PER FAA ADVISORY CIRCULAR NO. 150/5220-21B	<b>\$89,439.00</b>	<b>\$99,772.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
MANUFACTURER			LIFT-A-LOFT CORPORATION	STINAR CORPORATION		
YEAR/MAKE			2004 LIFT-A-LOFT	2004, STINAR		
MODEL NUMBER			APX16DPL	DPT-512		
OPTIONAL ITEMS, SUBJECT TO THE AVAILABILITY OF FUNDING.						
O1. EXTENDED WARRANTY			DEDUCT \$\$ <input type="checkbox"/> \$2,000.00	DEDUCT \$\$ <input type="checkbox"/> \$1,000.00	DEDUCT \$\$ <input type="checkbox"/> \$0.00	DEDUCT \$\$ <input type="checkbox"/> \$0.00
			OR 1 EXTRA	OR	OR	OR
			ADD \$\$ <input checked="" type="checkbox"/> YEAR	ADD \$\$ <input checked="" type="checkbox"/>	ADD \$\$ <input type="checkbox"/>	ADD \$\$ <input type="checkbox"/>
O2. AIR CONDITIONED AND HEATED PASSENGER BODY			DEDUCT \$\$ <input type="checkbox"/> \$8,345.00	DEDUCT \$\$ <input type="checkbox"/> \$7,625.00	DEDUCT \$\$ <input type="checkbox"/> \$0.00	DEDUCT \$\$ <input type="checkbox"/> \$0.00
			OR	OR	OR	OR
			ADD \$\$ <input checked="" type="checkbox"/>	ADD \$\$ <input checked="" type="checkbox"/>	ADD \$\$ <input type="checkbox"/>	ADD \$\$ <input type="checkbox"/>
O3. AIRCRAFT BOARDING CHAIR			DEDUCT \$\$ <input type="checkbox"/> \$1,005.00	DEDUCT \$\$ <input type="checkbox"/> \$1,495.00	DEDUCT \$\$ <input type="checkbox"/> \$0.00	DEDUCT \$\$ <input type="checkbox"/> \$0.00
			OR	OR	OR	OR
			ADD \$\$ <input checked="" type="checkbox"/>	ADD \$\$ <input type="checkbox"/>	ADD \$\$ <input type="checkbox"/>	ADD \$\$ <input type="checkbox"/>
O4. PLEASE LIST, ON A SEPARATE ATTACHMENT, OTHER DEALER OPTIONS THAT MAY BE AVAILABLE TO THE CITY THOUGH NOT SPECIFICALLY LISTED IN THIS BID.			SEE ATTACHED QUOTATION FOR ADDITIONAL OPTIONS AVAILABLE.	PLEASE SEE THE PROPOSAL SHEET INCLUDED WITH OUR BID PACKAGE THAT DESCRIBES THE DPT-512 DISABLED PASSENGER TRANSPORTER. IT INCLUDES AN "AVAILABLE OPTIONAL EQUIPMENT" LIST.		

APPROVED BY: *F. [Signature]*

DATE: 20 JAN 04

## CITY OF EL PASO BID TABULATION

<b>BID ITEM:</b> LIFT, DISABLED PASSENGER, 600 LBS PLATFORM CAPACITY <b>BID DATE:</b> JANUARY 14, 2004			<b>BID #</b> 2004-058 <b>DEPARTMENT:</b> AVIATION		
			<b>LIFT-A-LOFT CORPORATION MUNCIE, IN</b>	<b>STINAR CORPORATION ST. PAUL, MN</b>	
<b>ITEM</b>	<b>EST. QTY.</b>	<b>DESCRIPTION</b>	<b>TOTAL PRICE</b>	<b>TOTAL PRICE</b>	<b>TOTAL PRICE</b>
THE CITY AT IS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF UNITS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.  BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED:  A. THREE (3) MONTHS FROM DATE OF AWARD OF THE CONTRACT. B. SIX (6) MONTHS FROM DATE OF AWARD OF THE CONTRACT. C. TEN (10) MONTHS FROM DATE OF AWARD FO THE CONTRACT. D. NO OPTION OFFERED.			YES <input type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> <div style="text-align: center;"><input type="checkbox"/></div>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input checked="" type="checkbox"/> <div style="text-align: center;"><input type="checkbox"/></div>	YES <input type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <div style="text-align: center;"><input type="checkbox"/></div>
<b>PAYMENT TERMS:</b>			<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>	
<b>BIDDER'S PROMISED DELIVERY:</b>			<b>120 CONSECUTIVE DAYS</b>	<b>165 CONSECUTIVE DAYS</b>	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF BID.					
<b>BIDS SOLICITED: 13</b>		<b>BIDS RECEIVED: 2</b>		<b>LOCAL BIDS: 7</b>	<b>NO BIDS: 6</b>

APPROVED BY: E. RA

DATE: 20 JAN 04



# EL PASO INTERNATIONAL AIRPORT

Date: March 23, 2004

To: Enrique Acosta

From: Jerry Bettendorf

Re: Bid 2004-058 Lift, Disabled Passenger, 600 Lbs Platform Capacity-  
Department of Aviation

Enrique:

Please award as follows:

Lift-A-Loft Corporation

Item 1            2004-058 Lift, Disabled Passenger, 600 Lbs Platform Capacity  
per FAA Advisory Circular 150/5220-21B

Item 03           Aircraft Boarding Chair

Sincerely,



Jerry Bettendorf

Airport Operations Superintendent

THE MOBILITY STORE (HUB)  
5544 KOSTORYZ  
CORPUS CHRISTI TX 78415

STINAR CORPORATION  
3255 SIBLEY MEMORIAL HWY  
SAINT PAUL MN 55121 1697

SIERRA MACHINERY (HUB)  
939 HAWKINS BLVD  
EL PASO TX 79915

RICK KENLY  
CASA FORD  
5815 MONTANA AVENUE  
EL PASO TX 79925

DANIEL GUTIERREZ  
MEDLEY MATERIAL HANDLING  
11640 ROJAS DRIVE  
EL PASO TX 79936

CHRISTOPHER BAREFOOT  
LIFT A LOFT CORPORATION  
9501 SOUTH CENTER ROAD  
MUNCIE IN 47302 9443

ASMAR TRUCK EQUIP (HUB)  
7713 ALAMEDA AVE  
EL PASO TX 79915

PERMIAN MACHINERY  
MOVERS, INC.  
9270 GATEWAY EAST BLVD.  
EL PASO, TEXAS 79907

RUSH TRUCK CENTER-EL PASO  
12253 GATEWAY WEST  
EL PASO, TEXAS 79936

FIRST IN, INC.  
6400 AIRPORT ROAD STE C  
EL PASO, TX 79925

ATTN: AIMEE CHRISTIAN  
NORTH AMERICAN BUS  
INDUSTRIES  
1275 S. HOUK ROAD  
DELAWARE, OH 43015

YALE INDUSTRIAL TRUCKS-  
PITTSBURGH  
1050 RICO ROAD  
MONROEVILLE, PA 15146

YODER MACHINERY SALES  
1500 HOLLOWAY RD  
HOLLAND, OH 43528

BID INFORMATION SERVICE  
(ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER  
PO BOX 5600  
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE  
ONE CIVIC CENTER PLAZA  
EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE  
2829 MONTANA AVE, B-100  
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER  
CLASSIFIED/LEGAL SECTION  
PO BOX 20  
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER  
4791 N. MESA  
EL PASO, TX 79902

SAM'S CLUB  
7970 NORTH MESA  
EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION  
PO BOX 3612  
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY  
2626 NORTHEAST #103  
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE  
ONE CIVIC CENTER PLAZA  
EL PASO, TX 79901